

Entertainment Production Services Q&A

1. **Q.** In the Proposer Provided Services, #2 asks that we provide stagehands for the load in and load out of the stage. It asks that we include the cost of the stagehands for this in our fee. To determine this cost, we would need to know what type of stage it is, how many stagehands the staging company requires and what types of stagehands. Also, we would need to know the load in and load out schedule the Fair prefers to determine if any of the days are holiday or would require overtime.

A. The stage construction is completed by the Stage Company. The entertainment production services will provide the stage hands with the duties to move “show” equipment in and out during the various performances, etc. In regards to the “cost of stage hands,” we are reimbursing the cost associated with the employment of these individuals. As a basis for determining hourly rates, etc., the proposer may want to refer to IATSE’s Syracuse local for rates, benefits hours and work rules.