

ELECTRIC SCOOTER, WHEELCHAIR, STROLLER, AND WAGON RENTAL SERVICES, NEW YORK STATE FAIR FAIRGROUNDS

IFB #0154

Addendum 1 Issued March 8, 2017

Questions and Answers and Amendment 1

**Please note that the questions that follow are taken directly from the emails received by the Department.*

1. Hello, I have questions concerning the minimum bid on this procurement. Based on the 3900 square feet offered, and the published rates on the New York State Fair website of \$6.60 per square foot, the minimum bid required is \$2.10 per square foot higher than other straight sales vendors. Why is the mobility concession required to bid a higher square footage rate than other straight sales vendors? Are all other straight sales vendors required to bid based upon the previous years sales?

The New York State Fair's published 2017 concession and exhibit rates were revised on February 21, 2017. The minimum bid will be amended to \$1,653.46 per day (\$21,495 total for 13 days) in accordance with the revised rates calculated as follows (See Amendment 1 to IFB#0154 attached):

Rental Locations	Approximate Dimensions of Rental Space Provided	Gate Description	Price Per Square Foot Per 2017 Published Rates	Total
Gate 1	30'w x 50'd	Inside the Main Gate entrance	Rate A \$6.60 sq./ft.	\$9,900.00
Gate 3	30'w x 30'd	Pedestrian Entrance across the street from access to two parking lots	Rate B \$5.55 sq./ft.	\$4,995.00
Gate 10	30'w x 50'd	Pedestrian Entrance used for general, permit and accessible parking	Rate C \$4.40 sq./ft.	\$6,600.00

The New York State Fair's 2017 published concession and exhibit license rates are available at <https://nysfair.ny.gov/about/vendors/>.

ELECTRIC SCOOTER, WHEELCHAIR, STROLLER, AND WAGON RENTAL SERVICES, NEW YORK STATE FAIR FAIRGROUNDS

IFB #0154

Amendment 1 Issued March 8, 2017

Strike Section 3.5 “Bid Form” found on page 11 of the IFB, in the entirety and replace with the following:

3.5 BID FORM

A five-year contract will be awarded. A fully completed and properly executed Bid Form (See Submission Documents Attachment 1) must be submitted for this IFB. The Bid Form must not be altered in any way. All blanks must be filled in.

ITEM 1 BID – CONCESSION AND EXHIBIT LICENSE FEE:

Based upon the New York State Fair’s 2017 published concession and exhibit license rates, the license value for the three (3) concession and exhibit locations set forth in Section 2.2 B. of this IFB is \$1,653.46 per day (\$21,495 total for 13 days). To be considered, the bidder must offer a minimum bid of \$1,653.46 per day for use of the concession and exhibit space set forth in Section 2.2 B of this IFB for each of the five years listed on the Bid Form. Payment shall be made by the selected Contractor to the AGM on or before June 1st each year during the Term of the Agreement.

ITEM 2 BID – RENTAL PRICES CHARGED TO NYS FAIR PATRONS:

Bidder shall provide per unit rental prices to be charged to Fair Patrons for the rental of electric scooters, wheelchairs, strollers and wagons. Full day and half day rentals shall be available for rental of electric scooters. The hours for half day rentals are 7:00 a.m. to 3:00 p.m. or 3:00 p.m. to 11:00 p.m. NOTE: The per item rental prices bid shall remain firm for the Term of the Agreement subject to any price adjustment pursuant to Section 5.3 of the IFB.

Strike the last sentence in Section 4.2.1 “ITEM 1 ASSESSMENT - CONCESSION AND EXHIBIT LICENSE FEE (80%)” and replace with the following:

Please note, per Section 3.5 of the IFB, the minimum bid is \$1,653.46 per day (\$21,495 total for 13 days).

Replace Submission Documents, Attachment 1 “Bid Form” with the revised Bid Form attached.

New York State Department of Agriculture and Markets
**IFB#0154: Electric Scooter, Wheelchair, Stroller, and Wagon Rental Services,
 New York State Fairgrounds**

ATTACHMENT 1 - BID FORM (Revised 03-08-2017)

Per Section 3.5 of the IFB, a five-year contract will be awarded. A fully completed and properly executed Bid Form must be submitted for this IFB. The Bid Form must not be altered in any way. All blanks must be filled in.

ITEM 1 BID – CONCESSION AND EXHIBIT LICENSE FEE:

Based upon the New York State Fair’s 2017 published concession and exhibit license rates, the license value for the three (3) concession and exhibit locations set forth in Section 2.2 B. of this IFB is \$1,653.46 per day (total of \$21,495 for 13 days). **To be considered, the bidder must offer a minimum bid of \$1,653.46 per day for use of the concession and exhibit space set forth in Section 2.2 B of this IFB for each of the five years listed on the Bid Form.** Payment shall be made by the selected Contractor to the AGM on or before June 1st each year during the Term of the Agreement.

	License Fee Per Day (Note: To be considered, the bidder must offer a minimum bid of \$1,653.46 per day)	Times 13 days of the Fair For Rating Purposes Only (Note: The number of days of the Fair may vary from year to year. Bidder shall pay the daily rate bid times the <u>actual</u> number of days of each Fair held during the Term of this Agreement)	Total License Fees for 13 days of the Fair
2017 Fair:		x 13 days	
2018 Fair:		x 13 days	
2019 Fair:		x 13 days	
2020 Fair:		x 13 days	
2021 Fair:		x 13 days	
Grand Total License Fees Years 2017 through 2021:			

COMPLETE AND RETURN WITH BID RESPONSE

ATTACHMENT 1 – BID FORM

ITEM 2 BID – RENTAL PRICES CHARGED TO NYS FAIR PATRONS:

Bidder shall provide per unit rental prices to be charged to Fair Patrons for the rental of electric scooters, wheelchairs, strollers and wagons. Full day and half day rentals shall be available for rental of electric scooters. The hours for half day rentals are 7:00 a.m. to 3:00 p.m. or 3:00 p.m. to 11:00 p.m. Note: The per item rental prices below shall remain firm for the Term of the Agreement subject to any price adjustment pursuant to Section 5.3 of the IFB.

Description	Rental Price Per Item	x 2016 Quantities	Total
Electric Scooters - Full Day		985	
Electric Scooters - Half Day		689	
Wheelchairs		516	
Strollers		752	
Wagons		427	
Grand Total:			

Signature

Name (please print)

Company

Date

COMPLETE AND RETURN WITH BID RESPONSE
ATTACHMENT 1 – BID FORM