New York State Department of Agriculture and Markets

RFP0167: Event Booking and Marketing Services at the New York State Fairgrounds during Non-Fair Season

SUBMISSION DOCUMENTS

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New York State Department of Agriculture and Markets RFP#0167: Event Booking and Marketing Services at the New York State Fairgrounds during Non-Fair Season

SUBMISSION DOCUMENTS CHECKLIST

To be completed by Bidder BID RESPONSE ITEM FOR AGR USE ONLY Bidder The following forms and documentation must be submitted at the time of bid submission. The Department reserves the right to request any missing information from the items marked with an asterisk (*) below. Bidder will have three (3) business days to provide any missing information requested by the Department for those items marked with an asterisk (*). Image: Complexity of the Department for those items marked with an asterisk (*). Image: Complexity of the Department's request for written clarification, will be considered. (RFP Section 3.5 A – C, Technical Proposal) Image: Complexity of the Department's request for written clarification, will be considered. (RFP Section 3.5 A – C, Technical Proposal) Image: Complexity of the Department's request for written clarification form Image: Complexity of the Department's request for written clarification, will be considered. (RFP Section 3.5 A – C, Technical Proposal) Image: Complexity of the Department's request for written clarification Image: Complexity of the Department's request for written clarification Image: Complexity of the Department's request for written clarification Image: Complexity of the Department's request for written clarification Image: Complexity of the Department's request for written clarification Image: Complexity of the Department's request for written clarification Image: Complexity of the Department's request for written clarification Image: Complexity of the Department's request for written clarification		SUBINISSION DUCUMENTS CHECKLIST	
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		insurance carriers, or Form U-26.3 issued by the State Insurance Fund; OR	

	Form SI-12 – Certificate of Workers' Compensation Self-Insurance; or Form GSI-105.2 Certificate of Participation in Workers' Compensation Group Self-Insurance; OR	
	CE-200 Certificate of Attestation for New York Entities with No Employees and certain out of State Entities, that New York State Worker's compensation and/or Disability Benefits Insurance is not required OR	
Website:	Disability Benefits Coverage http://www.wcb.ny.gov/content/main/Employers/busPermits.jsp	
	Form DB-120.1 - Certificate of Disability Benefits Insurance; OR	
	Form DB-155- Certificate of Disability Benefits Self-Insurance; OR	
	CE-200 – Certificate of Attestation of Exemption from New York State Workers' Compensation and/or Disability Benefits Coverage.	

New York State Department of Agriculture and Markets

RFP#0167: Event Booking and Marketing Services at the New York State Fair Fairgrounds during Non-Fair Season

ATTACHMENT 1 - BID FORM/COST PROPOSAL

PER SECTION 3.6 OF THE RFP, PLEASE ENTER PRICES BELOW. PLEASE NOTE: THE BID FORM MUST NOT BE ALTERED IN ANY WAY. BIDDER MUST PROVIDE A BID PRICE FOR EACH ITEM BELOW. DO NOT LEAVE ANY BLANKS. BIDDER MUST ENTER A NUMERIC VALUE IN THE BLANK(S) BELOW.

BOOKING FEE PER SHOW BOOKED AT THE NEW YORK STATE FAIRGROUNDS DURING NON-FAIR SEASON:

The fee must be stated as a percentage of the price paid by the event promoter to use the premises:

_____% (30 points)

FLAT FEES FOR REPORTS:

State the fixed flat fee for the reports below pursuant to Section 2.2B and 2.2C of the RFP during the Term of the contract:

Marketing/Promotion Report - flat fee to include the initial report and all updates:

\$_____ (5 points)

Pricing/Sponsorship Report - flat fee to include the initial report and all updates:

\$_____ (5 points)

Signature

Name (please print)

Company

Date

ATTACHMENT 2 – MANDATORY REQUIREMENTS CERTIFICATION

Mandatory Contract Requirements:

By signing this form, the undersigned bidder certifies that, if selected, the bidder meets or will comply with the following requirements:

- 1. No other obligation or engagement, contractual or otherwise, will impact the selected Contractor's ability to provide event booking and related services during the contract period.
- 2. The selected Contractor will have full control of all services provided pursuant to this engagement and assumes total responsibility for financial loss, accident, injury, or death that may occur as a result of the services provided. The selected Contractor will indemnify and hold harmless the State of New York, the Department, its officers and employees, from all claims, demands, damages, expenses, liability or obligation for damages, loss or injury to, or of, any person or property arising out of the acts of the selected Contractor, its agents, servants, employees, and those acting for or on its behalf. Such indemnity shall not be limited by reasons of any insurance coverage provided.
- 3. The selected Contractor will obtain and maintain insurance policies that meet the requirements set forth in Exhibit 4 of the RFP.
- 4. The selected Contractor agrees to comply with "Appendix A, Standard Clauses for New York State Contracts," a copy of which is attached to this RFP as Exhibit 5.

Bid Responses that do not include the signed Mandatory Requirements Certification Form or fail to comply with all of the Mandatory Contract Requirements will be disqualified and removed from further consideration.

Bidder Signature	Date	
Printed Name	Title	
Company Name	Company Address	

State of New York Department of Agriculture and Markets 10B Airline Drive Albany, NY 12235

ATTACHMENT 3

<u>NON-COLLUSIVE BIDDING CERTIFICATION REQUIRED BY</u> <u>SECTION 139-D OF THE STATE FINANCE LAW</u>

BY SUBMISSION OF THIS BID, ANY BIDDER AND EACH PERSON SIGNING ON BEHALF OF ANY BIDDER CERTIFIES, AND IN THE CASE OF A JOINT BID, EACH PARTY THERETO CERTIFIES AS TO ITS OWN ORGANIZATION, UNDER PENALTY OF PERJURY, THAT TO THE BEST OF HIS/HER KNOWLEDGE AND BELIEF:

[1] The prices in this bid have been arrived at independently, without collusion, consultation, communication, or agreement, for the purposes of restricting competition, as to any matter relating to such prices with any other Bidder or with any competitor;

[2] Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by the Bidder prior to opening, directly or indirectly, to any other Bidder or to any competitor; and

[3] No attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

A BID SHALL NOT BE CONSIDERED FOR AWARD NOR SHALL ANY AWARD BE MADE WHERE [1], [2], AND [3] ABOVE HAVE NOT BEEN COMPLIED WITH; PROVIDED HOWEVER, THAT IF IN ANY CASE THE BIDDER(S) CANNOT MAKE THE FOREGOING CERTIFICATION, THE BIDDER(S) SHALL SO STATE AND SHALL FURNISH BELOW A SIGNED STATEMENT WHICH SETS FORTH IN DETAIL THE REASONS THEREFORE.

[AFFIX ADDENDUM TO THIS PAGE IF SPACE IS REQUIRED FOR STATEMENT]

State of New York Department of Agriculture and Markets 10B Airline Drive Albany, NY 12235	Non-Collusive Bidding Certification Required by State Finance Law §139-D
Signature	
Name (Typed)	
Company Position	
Company Name	
Date Signed	
Sworn to before me this	
day of, 20,	
Notary Public	
Signature	
Name (Typed)	
Company Position	
Company Name	
Date Signed	
Sworn to before me this	

Notary Public

ATTACHMENT 4 COMPLETE AND RETURN WITH BID RESPONSE

"NONDISCRIMINATION IN EMPLOYMENT IN NORTHERN IRELAND: MACBRIDE FAIR EMPLOYMENT PRINCIPLES"

In accordance with Chapter 807 of the laws of 1992 the bidder, by submission of this bid, certifies that it or any individual or legal entity in which the bidder holds a 10% or greater ownership, or any individual or legal entity that holds a 10% or greater ownership in the bidder, either:

(Answer Yes or No to one or both of the following, as applicable)

1. Has business operations in Northern Ireland:

_____Yes _____No

If yes:

2. Shall take lawful steps in good faith to conduct any business operations they have in Northern Ireland in accordance with the MacBride Fair Employment Principles relating to nondiscrimination in employment and freedom of workplace opportunity regarding such operations in Northern Ireland, and shall permit independent monitoring of compliance with such principles.

_____Yes _____No

Company Name:
Printed Name and Title of Authorized Representative:
Signature:
Date:
Proposal:
Proposal.
Commodity:

Summary of Department and Authority Policy regarding State Finance Law Sections §139-j and §139-k.

Pursuant to State Finance Law Sections §139-j and §139-k, this solicitation includes and imposes certain restrictions on communications between the Department of Agriculture and Markets, ("Department") and a vendor/contractor during the procurement process. A vendor/contractor is restricted from making contacts from the earliest notice of intent to solicit bids/proposals through final award and approval of the contract by the Department, and, if applicable, Office of the State Comptroller ("restricted period") to other than designated staff unless it is a contact that is included among certain statutory exceptions set forth in State Finance Law Section §139-j(3)(a). Designated staff is identified in this solicitation. Department employees are also required to obtain certain information when contacted during the restricted period and make a determination of the responsibility of the vendor/contractor pursuant to these two statutes. Certain findings of non-responsibility can result in rejection for contract award and in the event of two such findings within a four year period, the vendor/contractor is debarred from obtaining governmental procurement contracts. Further information about these requirements found Office General Website can be on the of Services at: http://www.ogs.state.ny.us/aboutOgs/regulations/defaultAdvisoryCouncil.html

The Department reserves the right to terminate a contract in the event it is found that the certification filed by the Offerer in accordance with New York State Finance Law §139-k was intentionally false or intentionally incomplete. Upon such finding, the Department may exercise its termination right by providing written notification to the Offerer in accordance with the written notification terms of the contract.

Offerer Disclosure of Prior Non-Responsibility Determinations

1. Has any Governmental Entity made a finding of non-responsibility regarding the individual or entity seeking to enter into the Procurement Contract in the previous four years? (Please circle): No Yes

If yes, please answer questions 1a-1c:

1a. Was the basis for the finding of non-responsibility due to a violation of State Finance Law §139-j (Please circle): No Yes

1b. Was the basis for the finding of non-responsibility due to the intentional provision of false or incomplete information to a Governmental Entity? (Please circle): No Yes

1c. If you answered yes to any of the above questions, please provide details regarding the finding of non-responsibility below.

Governmental Entity:	
5	

Date of Finding of Non-Responsibility: _____

Basis of Finding of Non-Responsibility:

(Add additional pages as necessary)

2. Has any Governmental Entity or other governmental agency terminated or withheld a Procurement Contract with the above-named individual or entity due to the intentional provision of false or incomplete information? (Please circle): No Yes

If yes, please provide details below.

Governmental Entity: ____

Date of Termination or Withholding of Contract:

Basis of Termination or Withholding: _____

(Add additional pages as necessary)

Offerer certifies that all information provided to the Department with respect to State Finance Law §139-k is complete, true and accurate.

Offerer affirms that it understands and agrees to comply with the following policy & procedures of the Department relative to permissible Contacts as required by State Finance Law §139-j and §139-k.

Ву: _____

Signature

Print

Date: _____

Name: ____

Title:

Print

RFP#0167: Event Booking and Marketing Services for the New York State Fairgrounds during Non-Fair Season

Attachment 6

VENDOR RESPONSIBILITY

Vendor Name:								
Vendor SFS ID#	(Note: If you do not have an SFS # complete and submit the Substitute W-9 Form)							
Please complete the authority to sign of acceptance of the comply with the pr Finance Law §139-	Bidder Information—Please Complete This Section Please complete the following. Responses must be legible. By signing, you indicate your express authority to sign on behalf of yourself, or your company or other entity and full knowledge and acceptance of the terms and conditions of the bid. You also affirm that you understand and agree to comply with the procedures of the Department relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Legal Name of Company Bidding Address:							
Employer's Federa	l Tax ID Number	-						
 I certify that m York State Ven months. I am including proposal. My entity is ex My proposal is Checklist. 	 I am including a completed paper copy of the Vendor Responsibility Questionnaire with the bid proposal. My entity is exempt based on the OSC listing. My proposal is less than \$100,000, therefore I am attaching a completed Contractor Information 							
Bidder's Signature		Date Phone	E-mail Fax					
Print Name as Sigr	ed and Title							

The Department reserves the right to request any additional information deemed necessary to properly review bids.

New York State Department of Agriculture & Markets Division of Fiscal Management IOB Airline Drive Albany, NY 12235

CONTRACTOR INFORMATION CHECKLIST

CONTRACT NO.

Organization's Official Name							
d/b/a							
Address			City				
	-						
Contact Person	Title		State		Zip Code		
Contact Person's Telephone		Contact Person'	s EMail Address	NYS Ven	dor ID Number		
Contact Person's Fax		Organization's F Municipal Code		l Jal's Social S	Security Number or		
SELECT O	NLY ONE OF	THE FOLLOW	/ING				
Governmental or Quasi-governmental Agen	cy □L	imited Liability	Company				
New York Business Corporation	🗌 F	Partnership					
Out of State Business Corporation		ndividual					
□ Not-for-profit Organization (4)*							
COMPLETE ONLY THOSE 1. Date of Incorporation 2.0	E BLOCKS BE County	LOW WHICH		ABLE . State of Inc	corporation		
					•		
4. Authorized to do business in New York State Yes	□ No 5.0	Charities Bureau R	egistration or Iden	tification Nu	mber (3)*		
 If a not-for-profit organization, are you registered and up Bureau pursuant to NYEPTL §8-1.4 and New York Execut answer number 7. 				. Exempt [yes, answe			
8. Reason for Exemption (from exemption determination le	tter)						
 FOR GRANTS ONLY - Are you registered in the NYS O If a not-for-profit organization, are you prequalified in the For further information on registration and pre-qualification 	NYS Grants Gat	teway? 🔲 Yes	🗋 No (All not fo	t register) or profits mu	st pre-qualify).		
10. Please give Organization M/WBE percentage goal% See MWBE website: http://www.esd.ny.gov/MWBE.html for further information							
Name of Contractor							

Print Name Title Date

*SEE Attached for Explanation of Footnotes

IF BID IS LESS THAN \$100,000, COMPLETE AND RETURN WITH BID RESPONSE ATTACHMENT 6 – VENDOR RESPONSIBILITY

- 1. Disclosure of your federal social security or federal identification number by you is mandatory pursuant to New York State Tax Law Section 5(2). The principal purpose for which this information is collected is to enable the Department of Taxation and Finance to identify individuals, businesses and others who have been delinquent in filing tax returns or may have understated their tax liabilities and to generally identify persons affected by the Tax Law administered by the Commissioner of Taxation and Finance for administering the Tax Law and for any other purpose authorized by the Tax Law.
- 2. If you are a county, city, town or village government, or a school district, community college, BOCES or VEEB, you must provide your 12-digit municipality code in the space provided.
- 3. Not-for-profit organizations must either:
 - a) insert their Charities Bureau Registration Number in Section 5 of the Contractor Information Checklist,

or

 b) insert their Charities Bureau Identification Number in Section 5 of the Contractor Information Checklist and the category of exemption in Section 8 of the Contractor Information Checklist. The Charities Bureau Identification Number and category of exemption is listed on the exemption determination letter provided by the Charities Bureau to organizations that qualify for an exemption.

To determine if your organization is subject to the registration and reporting requirements of the Estates, Powers and Trusts Law (EPTL) Section 8-1.4 and/or the New York Executive Law Article 7-A, or to obtain an exemption determination letter, please contact the Charities Bureau at:

NYS Attorney General Charities Bureau Registration Section 120 Broadway New York, NY 10271 email: <u>charities.bureau@oag.state.ny.us</u> phone: (212) 416-8401

The statutes governing registration with the Attorney General's Charities Bureau, forms and instructions for registration and annual financial reporting, categories of exemptions and other information of interest to not-for-profit organizations may be found at: www.oag.state.ny.us/charities/charities.html.

Your failure to provide any of the requested information may result in your contract not being processed.

4. **FOR GRANTS ONLY** - Please go to <u>www.grantsreform.gov</u> for registration and pre-qualification into the NYS Grants Gateway.

Attachment 7

Vendor Assurance of No Conflict of Interest or Detrimental Effect

The Firm offering to provide services pursuant to this RFP, as a contractor, joint venture contractor, subcontractor, or consultant, attests that its performance of the services outlined in this RFP does not and will not create a conflict of interest with nor position the Firm to breach any other contract currently in force with the State of New York.

Furthermore, the Firm attests that it will not act in any manner that is detrimental to any State project on which the Firm is rendering services. Specifically, the Firm attests that:

1. The fulfillment of obligations by the Firm, as proposed in the response, does not violate any existing contracts or agreements between the Firm and the State;

2. The fulfillment of obligations by the Firm, as proposed in the response, does not and will not create any conflict of interest, or perception thereof, with any current role or responsibility that the Firm has with regard to any existing contracts or agreements between the Firm and the State;

3. The fulfillment of obligations by the Firm, as proposed in the response, does not and will not compromise the Firm's ability to carry out its obligations under any existing contracts between the Firm and the State;

4. The fulfillment of any other contractual obligations that the Firm has with the State will not affect or influence its ability to perform under any contract with the State resulting from this RFP;

5. During the negotiation and execution of any contract resulting from this RFP, the Firm will not knowingly take any action or make any decision which creates a potential for conflict of interest or might cause a detrimental impact to the State as a whole including, but not limited to, any action or decision to divert resources from one State project to another;

6. In fulfilling obligations under each of its State contracts, including any contract which results from this RFP, the Firm will act in accordance with the terms of each of its State contracts and will not knowingly take any action or make any decision which might cause a detrimental impact to the State as a whole including, but not limited to, any action or decision to divert resources from one State project to another;

7. No former officer or employee of the State who is now employed by the Firm, nor any former officer or employee of the Firm who is now employed by the State, has played a role with regard to the administration of this contract procurement in a manner that may violate section 73(8)(a) of the State Ethics Law; and

8. The Firm has not and shall not offer to any employee, member or director of the State any gift, whether in the form of money, service, loan, travel, entertainment,

hospitality, thing or promise, or in any other form, under circumstances in which it could reasonably be inferred that the gift was intended to influence said employee, member or director, or could reasonably be expected to influence said employee, member or director, in the performance of the official duty of said employee, member or director or was intended as a reward for any official action on the part of said employee, member or director.

Firms responding to this RFP should note that the State recognizes that conflicts may occur in the future because a Firm may have existing or new relationships. The State will review the nature of any such new relationship and reserves the right to terminate the contract for cause if, in its judgment, a real or potential conflict of interest cannot be cured.

Name, Title: _____

Signature: _____

Date: _____

This form must be signed by an authorized executive or legal representative.



NEW YORK STATE OFFICE OF THE STATE COMPTROLLER SUBSTITUTE FORM W-9: REQUEST FOR TAXPAYER IDENTIFICATION NUMBER & CERTIFICATION

ALESIO						
TYPE OR PRINT INFORM	ATION NEATLY. PLEASE REFER	R TO INST	RUCTIONS FOR MORE IN	FORMATION.		
Part I: Vendor Informat	ion					
1. Legal Business Name:			 Business name/disregarded entity name, if different from Legal Business Name: 			
3. Entity Type (Check one of Individual Sole Proprietor Other	only): Partnership Limited Liabilit Federal, State or Local Governme	-	Corporation Not For Profit Public Authority Disre	Trusts/Estates egarded Entity	Exempt Payee	
Part II: Taxpayer Identi	fication Number (TIN) & Taxpa	ayer Iden	tification Type			
1. Enter your TIN here: (DC See instructions.) NOT USE DASHES)					
2. Taxpaver Identification T	ype (check appropriate box):					
Employer ID No. (EIN)	Social Security No. (SSN)	Individua	l Taxpayer ID No. (ITIN)	N/A (Non-United States E	Business Entity)	
Part III: Address						
1. Physical Address:		2. R	emittance Address:			
Number, Street, and Apartr	nent or Suite Number	Nur	nber, Street, and Apartment	or Suite Number		
City, State, and Nine Digit 2	Zip Code or Country	City	, State, and Nine Digit Zip C	ode or Country		
Part IV: Certification ar	d Exemption from Backup Wi	ithholdin	g			
 I am a U.S. citizen or ot (Check one only): I am not subject to backu Revenue Service (IRS) tha 	his form is my correct taxpayer ider	m backup g as a resi	withholding, or (b) I have no			
I am subject to backup w	ithholding. I have been notified by d I have not been notified by the IR	the IRS th	• •	•	f a failure to report	
Signature			Title		Date	
Print Preparer's Name			Phone Number	Email Addre	ess	
Part V: Contact Informa	ation – Individual Authorized t	o Repres	sent the Vendor			
Vendor Contact Person:			Title:			
Contact's Email Address:			Phone Numbe	r:		
DO NOT SUBMIT FORM TO I	RS — SUBMIT FORM TO NYS ONLY A	AS DIRECT	ΈD			

NYS Office of the State Comptroller Instructions for Completing Substitute Form W-9

New York State (NYS) must obtain your correct Taxpayer Identification Number (TIN) to report income paid to you or your organization. NYS Office of the State Comptroller uses the Substitute Form W-9 to obtain certification of your TIN in order to ensure accuracy of information contained in its payee/vendor database and to avoid backup withholding.¹ We ask for the information on the Substitute Form W-9 to carry out the Internal Revenue laws of the United States. You are required to give us the information.

Any payee/vendor who wishes to do business with New York State must complete the Substitute Form W-9. Substitute Form W-9 is the only acceptable documentation. We will not accept IRS Form W-9.

Part I: Vendor Information

1. **Legal Business Name**: For individuals, enter the name of the person who will do business with NYS as it appears on the Social Security card or other required Federal tax documents. An organization should enter the name shown on its charter or other legal documents that created the organization. Do not abbreviate names.

2. Business name/disregarded entity name, if different from Legal Business Name: Enter your DBA name or another name your entity is known by.

3. Entity Type: Check the Entity Type doing business with New York State.

Part II: Taxpayer Identification Number (TIN) and Taxpayer Identification Type

The TIN provided must match the name in the "Legal Business Name" box to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, refers to IRS W-9 instructions for additional information. For other entities, it is your employer identification number (EIN). If you do not have a number or if the account is in more than one name, refer to IRS W-9 instructions for additional.

- 1. **Taxpayer Identification Number:** Enter your nine-digit Social Security Number, Individual Taxpayer Identification Number (ITIN) or Employer Identification Number (EIN).
- 2. Taxpayer Identification Type: Check the type of identification number provided.

Part III: Address

- 1. Physical Address: Enter the location of where your business is physically located.
- 2. Remittance Address: Enter the address where payments should be mailed.

Part IV: Certification and Exemption from Backup Withholding

Check the appropriate box indicating your exemption status from backup withholding. Individuals and sole proprietors are not exempt from backup withholding. Corporations are exempt from backup withholding for certain types of payments. Refer to IRS Form W-9 instructions for additional information. The signature should be provided by the individual, owner, officer, legal representative, or other authorized person of the entity listed on the form. Certain exceptions to the signature requirement are listed in the IRS instructions for form W-9.

Part V: Contact Information

Please provide the contact information for an executive at your organization. This individual should be the person who makes legal and financial decisions for your organization.

¹ According to IRS Regulations, OSC must withhold 28% of all payments if a payee/vendor fails to provide OSC its certified TIN. The Substitute Form W-9 certifies a payee/vendor's TIN.

RFP#0167: Event Booking and Marketing Services at the New York State Fairgrounds during Non-Fair Season

Attachment 9

LIST OF EVENTS BOOKED

Per Section 3.3 of the RFP, Minimum Qualifications, the Respondent must demonstrate that it has booked or produced a minimum of twenty-five (25) events per year in each of the previous three (3) calendar years preceding submission of this bid (2014-2016) at a venue(s) with a minimum of 75,000 square feet of space. The Respondent must provide the name of the events booked or produced, the name of the venue(s), the size of the venue(s), the dates of the events, and the name of the event promoter or venue operator with a telephone number and email address. AGM reserves the right to confirm the information provided.

Name of Event Booked or Produced	Venue(s) Name and Address	Size of Venue (must be minimum of 75,000 square feet of space)	Date(s) Events Booked or Produced (minimum of 25 events per year in each of the previous 3 calendar years preceding submission of this bid) Calendar Year January 1, 2014- December 31, 2014	Indicate whether Booked or Produced Event	Name of Event Promoter or Venue Operator with a telephone number and email address
1.					
2.					
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RFP#0167: Event Booking and Marketing Services at the New York State Fairgrounds during Non-Fair Season

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Name of Event Booked or Produced	Venue(s) Name and Address	Size of Venue (must be minimum of 75,000 square feet of space)	Date(s) Events Booked or Produced (minimum of 25 events per year in each of the previous 3 calendar years preceding submission of this bid) Calendar Year January 1, 2015- December 31, 2015	Indicate whether Booked or Produced Event	Name of Event Promoter or Venue Operator with a telephone number and email address
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RFP#0167: Event Booking and Marketing Services at the New York State Fairgrounds during Non-Fair Season

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Name of Event Booked or Produced	Venue(s) Name and Address	Size of Venue (must be minimum of 75,000 square feet of space)	Date(s) Events Booked or Produced (minimum of 25 events per year in each of the previous 3 calendar years preceding submission of this bid) Calendar Year January 1, 2016- December 31, 2016	Indicate whether Booked or Produced Event	Name of Event Promoter or Venue Operator with a telephone number and email address
1.					
2.					
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5.					
6.					
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9.					

10.			
10.			
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12.			
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Attachment 10 (MWBE/EEO FORMS)

Your MWBE Utilization and Reporting Responsibilities Under Article 15-A

The New York State Contract System ("NYSCS") is your one stop tool compliance with New York State's MWBE Program. It is also the platform New York State uses to monitor state contracts and MWBE participation.

GETTING STARTED

To access the system, you will need to login or create a user name and password at <u>https://ny.newnycontracts.com</u>. If you are uncertain whether you already have an account set up or still need to register, please send an email to the customer service contact listed on the Contact Us & Support page, or reach out to your contract's project manager. For verification, in the email, include your business name and contact information.

VENDOR RESPONSIBILITIES

As a vendor conducting business with New York State, you have a responsibility to utilize minority- and/or womenowned businesses in the execution of your contracts, per the MWBE percentage goals stated in your solicitation, incentive proposal or contract documents. NYSCS is the tool that New York State uses to monitor MWBE participation in state contracting. Through the NYSCS you will submit utilization plans, request subcontractors, record payments to subcontractors, and communicate with your project manager throughout the life of your awarded contracts.

There are several reference materials available to assist you in this process, but to access them, you need to first be registered within the NYSCS. Once you log onto the website, click on the **Help & Support** >> link on the lower left hand corner of the Menu Bar to find recorded trainings and manuals on all features of the NYSCS. You may also click on the **'Help & Tools''** icon at the top right of your screen to find videos tailored to primes and subcontractors. There are also opportunities available to join live trainings, read up on the "Knowledge Base" through the Forum link, and submit feedback to help improve future enhancements to the system. Technical assistance is always available through the **Contact Us & Support** link on the NYSCS website (<u>https://ny.newnycontracts.com</u>).

For more information, contact your project manager.

NEW YORK STATE DEPARTMENT OF AGRICULTURE & MARKETS DIVISION OF FISCAL MANAGEMENT 10B Airline Drive Albany, New York 12235 (518) 457-4619 E-mail: <u>mwbe@agriculture.ny.gov</u> Website: <u>http://www.agriculture.ny.gov/MWBE.html</u>

Minority and Women Business Enterprise (MWBE) - Instructions and Requirements

All required forms are included in this packet and can also be found at <u>http://www.agriculture.ny.gov/MWBE.html</u>. Questions should be directed to the Department's MWBE Liaison at <u>mwbe@agriculture.ny.gov</u> or 518-457-4619.

For contracts/purchases greater than \$25,000, contractors are required to submit a *MWBE and EEO Policy Statement* & either a *MWBE Utilization Plan* or a *Request for Waiver* prior to contract execution.

MWBE EEO1 MWBE AND EEO Policy Statement

By signing the *MWBE EEO1 MWBE AND EEO Policy Statement* the Prime Contractor acknowledges and accepts the NYS MWBE and Equal Employment Opportunity policies set in their contract. All contractors must confirm their acceptance of these policies by signing the statement at the bottom of the first section.

When completing the Goal Statement portion of the form, the percentage amounts should reflect the MWBE goals found in either *RFP Section 6.12*, *Attachment A-1-Program Specific terms and Conditions* (Grants Gateway contracts) or *Appendix E* (most other contracts). The MWBE Liaison can assist you if you have difficulty locating the contract goals.

Identifying New York State Certified MWBE vendors

The standard Department goal is a total of 30% MWBE participation with 15% assigned to NYS Certified minority-owned business enterprise ("MBE") and 15% assigned to NYS Certified women-owned business enterprise ("WBE"). The Prime contractor must search the Empire State Development Corporation's Directory of Certified MWBE Vendors at https://ny.newnycontracts.com/Default.asp?TN=ny&XID=5320MWBE to locate possible vendors.

If a NYS Certified MWBE vendor is found:

The **MWBE EEO4 MWBE Utilization Plan** must be completed and submitted by the prime contractor.

If a NYS Certified MWBE cannot be found or the prime contractor can only meet a portion of the goal, a total or partial waiver of the 30% goal may be requested.

The *MWBE EEO5-1 Request for Waiver Form* must be completed and submitted by the prime contractor. In addition, the prime contractor must demonstrate their need for a waiver by also submitting one of the following forms:

- a) **MWBE EEO5-3 MWBE Contractor Good Faith Efforts Certification** The prime contractor must clearly illustrate the attempts made to identify certified MWBE vendor. This can be written at the bottom of this form or can be provided on a separate memo and should include documentation compiled during the search.
- b) MWBE EEO5-5 MWBE Contractor Unavailability Certification This form is only to be used if a MWBE opportunity was identified but they will not perform the work. Please discuss the use of this form with the MWBE Liaison prior to submitting it.

Exemptions and exclusions must be approved by the State, prior to the contractor beginning work on the portion they are requesting be waived of goals.

(MWBE/EEO FORMS)

NEW YORK STATE DEPARTMENT OF AGRICULTURE & MARKETS

DIVISION OF FISCAL MANAGEMENT

10B Airline Drive

Albany, New York 12235

(518) 457-4619

E-mail: <u>mwbe@agriculture.ny.gov</u> Website: <u>http://www.agriculture.ny.gov/MWBE.html</u>

MINORITY AND WOMEN-OWNED BUSINESS ENTERPRISES – EQUAL

EMPLOYMENT OPPORTUNITY POLICY STATEMENT

MWBE AND EEO POLICY STATEMENT

l,	, the (awardee/contractor)	agree to adopt the following policies with respect to the project		
being	developed or services rendered at	·		
MWBE	This organization will and will cause its contractors and subcontractors to take good faith actions to achieve the MWBE contract participations goals set by the State for in which the State-funded project is located, by taking the following Actively and affirmatively solicit bids for contracts and subcontracts from qualified State certified MBEs or WBEs, including solicitations to MWBE contractor associations. Request a list of State-certified MWBEs from AGENCY and solicit bids from them directly.	 (a) This organization will not discriminate against any employee or applicant for employment because of race, creed, color, national origin, sex, age, disability, sexual orientation, military status, or marital status, will undertake or continue existing programs of affirmative action to ensure that minority group members are afforded equal employment opportunities without discrimination, and shall make and document its conscientious and active efforts to employ and utilize minority group members and women in its work force on state contracts. (b)This organization shall state in all solicitation or advertisements for employees that in the performance of the State contract all qualified applicants will be afforded equal 		
 (3) (4) (5) (6) (7) 	Ensure that plans, specifications, request for proposals and other documents used to secure bids will be made available in sufficient time for review by prospective MWBEs. Where feasible, divide the work into smaller portions to enhanced participations by MWBEs and encourage the formation of joint venture and other partnerships among MWBE contractors to enhance their participation. Document and maintain records of bid solicitation, including those to MWBEs and the results thereof. Contractor will also maintain records of actions that its subcontractors have taken toward meeting MWBE contract participation goals. Ensure that progress payments to MWBEs are made on a timely basis so that undue financial hardship is avoided, and that bonding and other credit requirements are waived or appropriate alternatives developed to encourage MWBE participation. This organization will include the provisions of (1) through (6) of this agreement in every subcontract in such a manner that the requirements of the subdivisions will be binding upon each subcontractor as to work in connection with the State contract.	 in the performance of the State contract all qualified applicants will be afforded equiment opportunities without discrimination because of race, creed, colonational origin, sex, age, disability, sexual orientation, military status, predisposing genetic characteristics, victim of domestic violence status or marital status. (c) At the request of the contracting agency, this organization shall request eace employment agency, labor union, or authorized representative will not discriminate on the basis of race, creed, color, national origin, sex, age, disability, sexual orientation, military status or marital status and that such union or representative will affirmatively cooperate in the implementation of this organization's obligation herein. (d) Contractor shall comply with the provisions of the Human Rights Law, all othe State and Federal statutory and constitutional non-discrimination provision Contractor and subcontractors shall not discriminate against any employee of applicant for employment because of race, creed (religion), color, sex, national origin sexual orientation, military status, age, disability, predisposing genetic characteristi marital status or domestic violence victim status, and shall also follow th requirements of the Human Rights Law with regard to non-discrimination on the bas of prior criminal conviction and prior arrest. (e) This organization will include the provisions of sections (a) through (d) of th agreement in every subcontract in such a manner that the requirements of the subdivisions will be binding upon each subcontractor as to work in connection with 		
Agre	eed to this day of, 20	Ву		
Prin	t:	Title:		
	L STATEMENT is designated as the Minority Bu (Name of Designated Liaison) ity and Women-Owned Business Enterprises- Equal Employment C	siness Enterprise Liaison responsible for administering the Opportunity (M/WBE-EEO) program.		
<u>M/WE</u>	BE Contract Goals percent Minority and Women's Business Enterprise Participatio	n		
	percent Minority Business Enterprise Participation			

NEW YORK STATE DEPARTMENT OF AGRIICULTURE & MARKETS DIVISION OF FISCAL MANAGEMENT

10B Airline Drive

Albany, New York 12235

(518) 457-4619

E-mail: <u>mwbe@agriculture.ny.gov</u>

Website: http://www.agriculture.ny.gov/MWBE.html

MWBE UTILIZATION PLAN

Contract No.:

INSTRUCTIONS: This form must be submitted with any bid, proposal, response to request for qualifications or proposed negotiated contract or within a reasonable time thereafter, but prior to contract award. This Utilization Plan must contain a detailed description of the supplies and/or services to be provided by each certified Minority and Women-owned Business Enterprise (MWBE) under the contract. Attach additional sheets if necessary.

Contractor's Name, Address and Telephone No.			Contra	ct Descript	MWBE Goals In Contract		
						MBE %	
Federal Identification No.				ndor ID:			WBE%
Certified MWBE Subcontractors/Suppliers		Federal ID. No. MBE	NYS ESD CERT	FIED	Detailed description of Work	Dollar Value of Subcontracts/ supplies/ services and intended performance dates of each component of the contract	
Name, Address, Telephone No, E-mail Address SFS Vendor ID	s, Federal		BE WBE	DUAL	(Attach additional sheets if necessary)		
							-
		Г					
IF UNABLE TO FULLY MEET THE MBE AND WBE	GOALS SET FORTH	I IN THE CONTRA	ACT, CONTRA	CTOR MU	ST SUBMIT A REQUEST FOR WAIVER (Form MW	/BE/EEO5)	
Submission of this form constitutes the contractor's acknowledgement and agreement to comply with the MWBE requirements set forth under NYS Executive Law, Article 15-A and 5 NYCRR Part 142. Failure to submit complete and accurate information may result in a finding of noncompliance or rejection of the bid/proposal and/or suspension or termination of the contract.							
Prepared By (Signature) Email Address							
Name and Title of Preparer (Print or Type)				Telephone No.		Date	
FOR A&M USE ONLY							
Reviewed By						Date	
Utilization Plan Approved 🗌 Yes 🗌 No						Date	
Contract No. Proj	ct No. Project No. (If applicable) Contrac			ard Date	Estimated Completion Date	Contract	Amount Obligated
Notice of Deficiency Issued Yes No Date Description of Work							
Notice of Acceptance Issued Yes No	Date						MWBE/EEO4(11/13)

VENDOR CERTIFICATION: I hereby affirm that the information supplied in this utilization plan is true and correct.

NEW YORK STATE DEPARTMENT OF AGRIICULTURE & MARKETS

DIVISION OF FISCAL MANAGEMENT

10B Airline Drive

Albany, New York 12235

(518) 457-4619

E-mail: <u>mwbe@agriculture.ny.gov</u> Website: <u>http://www.agriculture.ny.gov/MWBE.html</u>

REQUEST FOR WAIVER FORM

INSTRUCTIONS: SEE PAGE 2 OF THIS ATTACHMENT FOR REC	QUIREMENTS AND DOCUMENT SUBMISSION	I INSTRUCTIONS.			
Offerer/Contractor Name:	Federal Identification No.:				
Address:	Solicitation/Contract No.:				
City, State, Zip Code:	MWBE Goals: MBE % WBE %				
By submitting this form and the required information, the offerer/contractor certifies that every Good Faith Effort has been taken to promote MWBE participation pursuant to the MWBE requirements set forth under the contract.					
Contractor is requesting a:	•				
1. 🗌 MBE Waiver – A waiver of the MBE Goal for this procurement is requested. 🗌	Total 🗌 Partial				
2. 🗌 WBE Waiver – A waiver of the WBE Goal for this procurement is requested.	Total 🗌 Partial				
3. 🗌 Waiver Pending ESD Certification – (Check here if subcontractors or suppliers of Contractor are not certified MWBE, but an application for certification has been filed with Empire State Development:					
PREPARED BY (Signature):	Date:				
SUBMISSION OF THIS FORM CONSTITUTES THE OFFERER/CONTRACTOR'S ACKNOWLEDGEMENT AND AGREEMENT TO COMPLY WITH THE MWBE REQUIREMENTS SET FORTH UNDER NYS EXECUTIVE LAW, ARTICLE 15-A AND 5 NYCRR PART 143. FAILURE TO SUBMIT COMPLETE AND ACCURATE INFORMATION MAY RESULT IN A FINDING OF NONCOMPLIANCE AND/OR TERMINATION OF THE CONTRACT.					
Name and Title of Preparer (Printed or Typed):	Telephone Number:	Email Address:			

Submit with the bid or proposal or if submitting after award submit to:	REVIEWED BY:	DATE:			
NYS Department of Agriculture & Markets	Waiver Granted: YES MBE:	WBE:			
Division of Fiscal Management 10B Airline Drive	 Total Waiver Partial Waiv				
Albany, New York 12235		onditional			
	Notice of Deficiency Issued				
	*Comments:				

INSTRUCTIONS FOR COMPLETING REQUIREMENTS AND DOCUMENT SUBMISSION

When completing the Request for Waiver Form please check all boxes that apply. To be considered, the Request for Waiver Form must be accompanied by documentation for items 1 - 11, as listed below. If box # 3 has been checked above, please see item 11. Copies of the following information and all relevant supporting documentation must be submitted along with the request:

- 1. A statement setting forth your basis for requesting a partial or total waiver.
- 2. The names of general circulation, trade association, and MWBE-oriented publications in which you solicited certified MWBEs for the purposes of complying with your participation goals.
- 3. A list identifying the date(s) that all solicitations for certified MWBE participation were published in any of the above publications.
- 4. A list of all certified MWBEs appearing in the NYS Directory of Certified Firms that were solicited for purposes of complying with your certified MWBE participation levels.
- 5. Copies of notices, dates of contact, letters, and other correspondence as proof that solicitations were made in writing and copies of such solicitations, or a sample copy of the solicitation if an identical solicitation was made to all certified MWBEs.
- 6. Provide copies of responses made by certified MWBEs to your solicitations.
- 7. Provide a description of any contract documents, plans, or specifications made available to certified MWBEs for purposes of soliciting their bids and the date and manner in which these documents were made available.
- 8. Provide documentation of any negotiations between you, the Offerer/Contractor, and the MWBEs undertaken for purposes of complying with the certified MWBE participation goals.
- 9. Provide any other information you deem relevant which may help us in evaluating your request for a waiver.
- 10. Provide the name, title, address, telephone number, and email address of offerer/contractor's representative authorized to discuss and negotiate this waiver request.
- 11. Copy of notice of application receipt issued by Empire State Development (ESD).

Note:

Unless a Total Waiver has been granted, the Offerer/Contractor will be required to submit all reports and documents pursuant to the provisions set forth in the Contract, as deemed appropriate by the NYS Department of Agriculture & Markets, to determine MWBE compliance.

NEW YORK STATE DEPARTMENT OF AGRIICULTURE & MARKETS

DIVISION OF FISCAL MANAGEMENT

10B Airline Drive

Albany, New York 12235

(518) 457-4619

E-mail: <u>mwbe@agriculture.ny.gov</u> Website: <u>http://www.agriculture.ny.gov/MWBE.html</u>

MWBE CONTRACTOR GOOD FAITH EFFORTS CERTIFICATION

PROJECT/CONTRACT #			
l,			
(Contractor/Vendor)			
	of		
(Title)		(Company)	
			_ ()
(Address)			(Telephone Number)

do hereby submit the following as evidence of our good faith efforts to retain certified minority- and women-owned business enterprises:

(1) Copies of solicitations of certified minority- and women-owned business enterprises and any responses thereto;

(2) Responses to the solicitations received, where a certified minority- or woman-owned business enterprise was not selected & the specific reasons that such enterprise was not selected;

(3) Copies of any advertisements for participation by certified minority- and women-owned business enterprises timely published in appropriate general circulation, trade and minority- or women-oriented publications, together with the listing(s) and date(s) of the publication of such advertisements;

(4) Copies of any solicitations of certified minority- and/or women-owned business enterprises listed in the directory of certified businesses;

(5) The dates of attendance at any pre-bid, pre-award, or other meetings, if any, scheduled by the State agency awarding the State contract, with certified minority- and women-owned business enterprises which the State agency determined were capable of performing the State contract scope of work for the purpose of fulfilling the contract participation goals;

(6) Information describing the specific steps undertaken to reasonably structure the contract scope of work for the purpose of subcontracting with, or obtaining supplies from, certified minority- and women-owned business enterprises.

(7) A description of any other action undertaken by the bidder to document its good faith efforts to retain certified minority - and women- owned business enterprises for this procurement.

Submit additional pages as needed.

Authorized Representative Signature

Date

	ARTMENT OF AGRIICULTURE & MARKETS N OF FISCAL MANAGEMENT
	10B Airline Drive
Alt	pany, New York 12235
	(518) 457-4619
E-mail: <u>mwbe@agriculture.ny.gov</u>	Website: http://www.agriculture.ny.gov/MWBE.html
MWBE CONTRAC	TOR UNAVAILABILITY CERTIFICATION
PROJECT/CONTRACT #	
I,(Principal or Prim	
(Title)	of (Name of Consultant's/Contractor's Firm)
(Address)	(Telephone Number)
	I contacted the following New York State Certified Minority/Women otain bids for work to be performed on the above-mentioned contract.
List of names of MWBEs, and type of work th	nat bids were requested
	New York State Certified Minority/Women Business Enterprise his project, or unable to prepare a bid for the following reasons:
I did not have the capabilit	ty to perform the work
Contract too small	
Remote location	
Received solicitation notic	es too late
Did not want to work for t	his contractor
Other (give reason)	

Signature of Prime Consultant/Contractor

Title

•

.

ENVELOPE 1 CHECKLIST Minimum Qualifications and Forms and Assurances

Did you remember to include (submit this checklist along with the contents below):

Place an "X" to indicate Bidder has included the following:

Original plus one (1) paper copy of (See Submission Documents):

- ____ Cover Sheet and Submission Documents Checklist
- _____ Attachment 2 Mandatory Contract Requirements Certification Form (Original Signatures)
- _____ Attachment 3 Non-Collusive Bidding Certification (Original Signatures)
- _____ Attachment 4 MacBride Nondiscrimination Certification Form (Original Signatures)
- _____ Attachment 5 Procurement Lobbying Law Forms (Original Signatures)
- ____ Attachment 6 Vendor Responsibility (Original Signatures)
- _____ Attachment 7 Vendor Assurance No Conflict of Interest (Original Signatures)
- _____ Attachment 8 Substitute Form W-9, if SFS Vendor ID needed (Original Signatures)
- _____ Attachment 9 List of Events Booked Form demonstrating proof of having met the Minimum Qualifications as set forth in Section 3.3 of this RFP.

ENVELOPE 2 CHECKLIST Technical Proposal

Did you remember to include (submit this checklist along with the contents below):

Place an "X" to indicate Bidder has included the following:

- ____ Original plus (4) paper copies of the completed Technical Proposal addressing the criteria set forth in Section 3.5 of this RFP.
- ____ An electronic version of the Technical Proposal in MS Word, on either a CD or a flash drive.

ENVELOPE 3 CHECKLIST Bid Form/Cost Proposal

Did you remember to include (submit this checklist along with the contents below):

Place an "X" to indicate Bidder has included the following:

____ Original plus four (4) paper copies of Attachment 1 - Bid Form (Original Signatures)

ENVELOPE 4 CHECKLIST MWBE Forms

Did you remember to include (submit this checklist along with the contents below):

Place an "X" to indicate Bidder has included the following:

____ Original plus one (1) paper copy of Attachment 10 - MWBE Forms (Original Signatures)