

REQUEST FOR PROPOSALS
New York State Department of Agriculture and Markets

#SF00270: MIDWAY SERVICES FOR THE NEW YORK STATE FAIR

AMENDMENTS TO THE RFP

Amendment #1: Section 2.2 (SCOPE OF WORK) states: “The contractor must provide a variety of entertainment (rides, games and attractions) and food that will appeal to visitors of all ages. The number of mechanical rides provided in the past has ranged from 55-70 rides in these categories: 1) quality kiddie rides and attractions (geared specifically for the young ones); 2) quality family rides and attractions (riders of all ages); 3) quality thrill rides and attractions (estimated ages 12 and up); and 4) “Super Spectacular” rides (classified as unique and very rare on the American carnival midway).” This section is **amended to include the following:**

The Department acknowledges that there are no firm industry-wide definitions. Ride categories were offered as examples-only throughout the RFP. It is anticipated that Bidders, as the industry experts, will propose rides according to their own definitions and fully describe each ride and its target consumer in the Technical Proposal. As the New York State Fair draws attendees of all ages, the Department desires a variety of rides and attractions that will appeal to the widest cross-section of consumers.

The purpose of Section 3.5(D) Midway Operations subpart (2) was to invite the Bidders to propose and recommend the number and variety of rides to the Department in order to maximize the appeal of the Midway. The name or “category” of any given ride is less important than the need for Bidders to propose and recommend a mix of rides and attractions that will increase attendance at the State Fair. Bidders may include the manufacturer’s rider restrictions in its proposal. The request for a target age range is to understand the Bidder’s recommended number of rides per age group in its Technical Proposal.

Bidders are free to use their own definitions of ride category or use the following:

Super Spectacular- unique or rare to traveling amusement companies; requires multiple trailers for transport and similar to attractions found in permanent amusement parks; expensive to acquire; exhilarating, high capacity, targeted to teens and adults; extremely popular. Examples: Giant Wheel, Riptide Roller Coaster, Evolution and Super Shot

Thrill- combines fast motion with high speeds, and sometimes heights, likely not suitable for children under the age of 10; targeted to pre-teens, teens and adults, considered classic carnival rides. Examples: Fire Ball, Funnel Force, Musik Express, Zipper, Spider, Viper and Gravitron

Family- rides with minimal height requirements; targeted to small children and older adults; capacity allows for families to ride together in the same vehicle; small children

able to ride when accompanied by an adult. Examples: Carousel, Scooter, Tilt-a-Whirl and Super Slide

Kiddie- rides that small children can ride without an adult in the vehicle; no abrupt or fast motions. Examples: Banana Jet, Circus Train and Elephants

Amendment #2: Section 3.5 (TECHNICAL PROPOSAL) Subpart (D)(8) states: “An affirmative statement that the bidder, should it be awarded the contract, will commit to providing at least three (3) new rides per category each season, in order to ensure that the Fair offers new attractions through the life of the agreement.” This section is **amended as follows**:

“An affirmative statement that the bidder, should it be awarded the contract, will commit to providing at least one (1) “new” “Super Spectacular” ride, or its equal each season in order to ensure that the Fair offers new attractions through the life of the agreement. For all other types of rides the selected contractor will be required to provide three (3) “new” rides annually. For purposes of this RFP, a **new** ride means a ride that is new to the New York State Fair. A ride may be considered “new” once every two (2) years.”

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